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SD-WAN Opportunities Await in Customer Base

Case in Point: James G. Elliott



MegaPath helped us design a solution that fits our business goals as well as our budget. And now, with the MegaPath RED 100% uptime guarantee, you can't go wrong.

- Jim Elliott, President and CEO, James G. Elliott Co., Inc.



Looking for new SD-WAN leads? Start with your existing customer base. Those business customers reliant upon their real-time applications will find the benefits, ease of implementation and affordability of SD-WAN very attractive.

James G. Elliott, the nation's largest national outsourced media ad sales company for print and digital publishers, is a prime example of a customer that was an ideal candidate to reap the benefits of SD-WAN. The company had MegaPath Hosted Voice and two circuits in place – Ethernet and a Cable – but was looking to replace its session-based Failover service with a packet-based, real-time failover solution to fully optimize the delivery of its critical cloud-based applications, including Hosted Voice and Google Apps. James G. Elliott transitioned to MegaPath's SD-WAN Enterprise service and now enjoys optimized application performance, zero downtime, and priority US-based support.

[View Case Study](#)

Webinar: UCaaS and Voice Feature Update

Join us on **Tuesday, June 27 at 10am PT** for an overview of our suite of UCaaS and Voice services. In this 30-minute webinar, we will highlight key Hosted Voice and MegaPath One (UCaaS) features and demo our new enhancements, including:

- A new Guest client that allows external guests to share their screen
- SMS Texting
- An improved MegaPath One interface for better usability
- CRM and Helpdesk App Integration
- Unlimited Faxing Service

The webinar will conclude with a Q&A.

[Register now](#)

Moving the Contact Center to the Cloud

The ability to support omni-channel communications, distributed workforces and home-based agents are just a few trends driving businesses to rapidly adopt cloud-based Contact Center solutions.



The market is hot and MegaPath's full-featured Contact Center solution provides a scalable, state-of-the-art contact center experience that's more economical and much faster to implement than a traditional, on-premises system.

Our Call Center solutions integrate with leading CRM and Helpdesk applications, and help businesses, especially those with geographically dispersed staff, manage heavy call volumes, boost agent productivity, increase the quality of customer interactions, and reduce costs. For more information, click on the link below or contact your Channel Manager.

[Learn more](#)

Q2 Spiffs & End-User Promotions

Earn **3X MRC** on SD-WAN, WiFi, Voice and UCaaS

Partner Spiffs:

- Earn 3X MRC on MNS: SD-WAN, UTM, Managed WiFi
- Earn 3X MRC on Voice: Hosted Voice, UC, Fax Pro, PRI, SIP and Analog Lines
- Earn 1X MRC on Access: Bonded T1 and Ethernet (Core Service Area)

End-User Promotions:

- [MegaPath RED: SD-WAN, 100% Uptime SLA, Premium Support.](#)
- [MegaPath One Free 15-Day Trial](#)
- [No-Contract Hosted Voice](#) (Risk-Free, Month-to-Month)
- [Free Phone Rental with Business VoIP](#)
- [Free Proactive Monitoring](#)
- [Save on Ethernet. 5x5 as Low as \\$289/mo.](#)
- [Save on T1. Starting at \\$199/mo.](#)

For more details, including terms and conditions, download the Q2 Partner Spiff Summary and Q2 Promotions Summary on our [Partner Catalog](#)



Stay Up to Date on MegaPath News

Here are two ways to stay updated on what's happening at MegaPath:

- [Read the Recent MegaPath Press Releases](#)

- [Join the MegaPath Partners LinkedIn Group Today](#)

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